

## Global Opportunity: Become a Qroople Broker

Are you a driven professional with a passion for sales and a talent for building relationships? Qroople (Pty) Ltd., a leading online real estate platform with a presence in 197 countries, is expanding its global team. We are actively seeking experienced companies and motivated individuals to join us as Qroople Brokers on a contract basis. This is a unique opportunity to work full-time or part-time and secure significant, long-term commissions.

## The Opportunity: Lucrative Commissions for Elite Sales Professionals

Your primary objective will be to secure large corporate advertising contracts for Qroople. We offer a highly competitive **10% commission, paid monthly and annually**, on all contracts you successfully sign and maintain. These are substantial advertising contracts, with values potentially reaching up to **10 million USD or more**. This commission structure provides a clear path to exceptional earning potential.

## Your Role: Strategic Sales and Client Management

As a Qroople Broker, you will be responsible for selling multimillion-dollar advertising space to a specialized market segment. This includes major lenders, banks, financial institutions, commercial entities, and top real estate companies in your country. Your key duties will involve:

- **Client Outreach:** Proactively locating and contacting potential clients through cold calls and networking.
- **Sales Presentations:** Conducting persuasive presentations to explain how Qroople's advertising opportunities can promote their products and services.
- **Client Management:** Maintaining strong relationships with current clients, ensuring their needs are met and their accounts are well-managed.
- **Contract Negotiation:** Preparing promotional plans, sales literature, media kits, and sales contracts.
- **Strategic Planning:** Recommending appropriate sizes and formats for advertising on the Qroople platform.

## We Are Looking For: The Ideal Qroople Broker

We seek individuals and companies who possess a distinct set of qualities:

- **Communication Skills:** You must be persuasive and an active listener, able to understand client needs and recommend appropriate advertising packages.
- **Initiative:** You should be a proactive self-starter, dedicated to seeking new clients and expanding your client base to meet and exceed expectations.
- **Organizational Skills:** Your ability to manage multiple clients at different stages of the sales process is crucial for success.

- **Self-Confidence:** You must be resilient and confident in making cold calls and handling initial rejections, as persistence is key.
- **Interests:** A passion for influencing, motivating, and selling to others, with a natural inclination for working in organized systems.

## **Work Environment & Remuneration**

While you will spend much of your time traveling to meet prospective advertisers and maintain client relationships, you have the flexibility to work full-time or part-time. Your remuneration is a performance-based **10% commission**, paid on a monthly and yearly basis, for all contracts secured and maintained.

## **Next Steps: Join Our Global Team**

If you believe you have the skills and drive to succeed in this role, we invite you to apply. Please send your application and CV to [brokers@groople.com](mailto:brokers@groople.com) or [gavin@groople.com](mailto:gavin@groople.com). We will review all submissions and contact successful candidates via email or telephone.

Kind regards,

The Groople Client Support Team

[groople.com](http://groople.com)