

Yes, we hiring Qroople brokers worldwide. Companies or individuals may apply. You can work full-time or part-time for our company.

Us:

Qroople (Pty) Ltd is a registered company and online real estate concept available in 197 countries. We are hiring full or part time brokers worldwide on a contract basis.

Opportunity:

Earn 15% commission per month and per annum by securing large corporate advertising contracts for Qroople. Your primary objective is to sell national or international advertising space to national or international companies.

Job description:

Sell multimillion dollar contracts to a specialized market segment, such as lenders, banks, financial institutions, commercial companies or any of the top real estate companies in your country.

Contact potential clients, make sales presentations, and maintain client accounts.

You:

An individual or company who possess the following specific qualities:

Communication skills:

Qroople brokers must be persuasive during sales calls. In addition, they should listen to the client's desires and concerns, and recommend an appropriate advertising package. Communication skills are essential.

Initiative:

Must actively seek new clients, keep in touch with current clients, and expand their client base, in order to meet our expectations.

Organizational skills:

Must work with many clients, each of whom may be at a different stage in the sales process. Qroople brokers must be well-organized to keep track of their clients or potential clients.

Self-confidence:

Qroople brokers should be confident when calling potential clients (cold calls). Because potential clients are often unwilling to commit on a first call, brokers often must continue making sales calls, even if rejected at first.

Duties:

Locate and contact potential clients to offer all Qroople's advertising opportunities to them.

Explain to clients how specific types of advertising will help promote their products or services in the most effective way possible.

Provide clients with estimates of the costs of advertising products or services.

Process all correspondence and paperwork related to certain accounts.

Prepare and deliver sales presentations to new and existing clients.

Inform clients of available options for advertising art, formats, or features and provide samples of previous work for other clients.

Deliver or email advertising or illustration proofs to clients for approval.

Prepare promotional plans, sales literature, media kits, and sales contracts.

Recommend appropriate sizes and formats for advertising on real estate Qrooples.

**Work Environment:**

Getting new accounts and spend much of your time traveling to and visiting prospective advertisers and maintaining relationships with current clients.

**Work Schedule:**

Full time or part time. Securing and maintaining contracts for print media, television and radio and the internet.

**Personality and Interests:**

Qroople brokers typically have an interest in influencing, motivating, and selling to other people. They focus on working with information and processes to keep things arranged in orderly systems.

**Remuneration:**

15% commission paid on a monthly and yearly basis for all contracts signed, maintained and secured by the contracted broker for Qroople (Pty) Ltd.

These advertising contracts are large contracts of up to 10 million USD or more to be signed with Qroople (Pty) Ltd, our clients, and our brokers.

**Next:**

Send your application and CV to [info@qroople.com](mailto:info@qroople.com) wherafter we will peruse same, and revert via email or contact you telephonically if successful.

Qroople (Pty) Ltd.